# Orders Made Simple

#### Full Order Process Control & Transparency





#### Spend, Simplify, Save

# Our Mission:

**"Orders Made Simple is** dedicated to transforming hospitality procurement with a streamlined platform that simplifies operations, cuts overheads, and boosts efficiency, empowering businesses to focus on delivering exceptional customer experiences."

## Testimonials

#### Richard Drummond, Director, J&R Group

"J&R Hotel Group switched from one of the largest hospitality systems to Orders Made Simple and immediately saw the benefits.

Our managers have reduced admin time and the system allows me to ensure sites are ordering products from the correct supplier which has improved running costs."

#### Brendan, Head Chef, Cenetta, Deckers Group

"I have saved so much time with OMS. I used to spend hours checking invoices and prices are correct and now I don't need to do that any more, OMS does it for me." Brendan, Head Chef, Cenetta, Deckers Group

#### Steven, Owner, Chef In The Town

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"I now feel confident that we aren't missing credit notes and paying for products we did not receive or were damaged. OMS has saved us £100s so far. Thank you!" -Steven, Owner, Chef In The Town



# **Our Services:**

### **OMS Free**

### £0.00/month

- Designed for just ordering from 1 supplier
- Each business is restricted to ordering from only one supplier.
- Track orders and message suppliers directly.
- Additional suppliers can be added for £5.00 per month per supplier

### **OMS Plus**

### £49.99/month

- Order from ALL your suppliers on APP or DASHBOARD
- Upload 100 invoices monthly to be reconciled
- Prices of products tracked and reported via email report on a weekly basis
- Credit notes automatically raised and tracked

• Gross Profit snapshot tracker

Stocktake and wastage reports

### **OMS Premium**

£99.99/month

Everything available from 'OMS Plus'

 Upload UNLIMITED invoices monthly to be reconciled

 Dedicated account manager and 24/7 support

Prices are per site, however, multisite operator discounts are available

# Ordering

Free to order (additional suppliers are £5.00 each)



Add your suppliers and control what your team can order

- Create favourites
- Limit buying lists

• Create your own zones (Kitchen, FOH, etc.)

#### Build baskets and order



# from multiple suppliers at once

 See at a glance minimum order limits and delivery days

 Add notes to products and orders

# Invoices

Upload and store invoices securely on your account (Included in OMS Plus & Premium OR £8.00/month)

Upload your invoices directly on the app to store them securely

Take live pictures or upload old ones

Invoices can be sent to OMS directly from your supplier if preferred





View in the APP or Dashboard all uploaded invoices

Download invoices securely on the dashboard

# Price Tracking

Track prices live in the APP or DASHBOARD (Included in OMS Plus & Premium OR £20.00/month)



Prices are tracked using invoices added to your account

Upload invoices directly on the APP or Dashboard

Or

Your suppliers can send invoices to OMS to be added to your account

#### Once invoices have been





#### sent to OMS they will be added to your account

Once added, invoices are scanned and prices are updated

Price changes are then displayed on the APP and DASHBOARD

# Credit Notes

Raise and track credit notes on OMS (Included in OMS Plus & Premium OR £20.00/month)

#### Upload your invoices or delivery notes directly on the app

Add a note to inform the OMS system of a missing or damaged item

OMS raises a credit note with the supplier for you



|          |                  | Bonnie Burrito<br>KA42L034 | D              | ₩ Message customer    |
|----------|------------------|----------------------------|----------------|-----------------------|
| ng       | Your suppliers   | Catalogue                  | Shopping lists | Stock                 |
| Invoices | Goods receipting | Credit Notes               | Overview       | Ordered products      |
| Q Search |                  |                            |                | 1-50 of 125 results < |

| U   | Product                  | Supplier 💠 | Credit quantity | Credit amount | Report status        |
|-----|--------------------------|------------|-----------------|---------------|----------------------|
| 059 | CK Tin Foil 12inch 300mm | Lomond     | 0               | 0.00          | Not Delivered        |
|     |                          |            |                 | 1-50          | ) of 125 results < 📘 |
|     |                          |            |                 |               |                      |
|     |                          |            |                 |               |                      |
|     |                          |            |                 |               |                      |
|     |                          |            |                 |               |                      |
|     |                          |            |                 |               |                      |
|     |                          |            |                 |               |                      |
|     |                          |            |                 |               |                      |

Log onto the OMS DASHBOARD to see your raised credit notes

## Track which Credit Notes have been resolved and not resolved

OMS will mark Credit Notes as resolved when they are uploaded or these can be resolved manually

## Invoice Reconciliation

Upload invoices to OMS and track ALL purchasing (Included in OMS Plus & Premium OR £35.00/month)



Upload your invoices directly on the app to store them securely

Take live pictures or upload old ones

Invoices can be sent to OMS directly from your supplier if preferred

Ordered products

Spend ov



Credit Notes

Goods receipting

Overview

OMS takes all data from those invoices and updates your OMS account to display all data easily and conveniently - giving you a full financial snapshot of your purchasing

# Stock Take with OMS

Run stock and wastage reports with your OMS data (Included in OMS Plus & Premium)

### Order normally with Orders Made Simple on the APP Or DASHBOARD

#### OR

Upload invoices via the APP to store your order data



|              |                  |              |     | Bonnie B<br>KA42LI |               |   | â | Messag | ge customer | Back to  | venues |
|--------------|------------------|--------------|-----|--------------------|---------------|---|---|--------|-------------|----------|--------|
| Purc         | chasing          | Your supplie | irs | Catalogue          | Shopping list | ŝ |   | Stock  |             | Settings |        |
|              |                  |              |     |                    |               |   |   |        |             |          |        |
| Add products | 24 - 16 Jan 2024 | Upload CSV   |     |                    |               |   |   |        |             |          |        |

|                         | Size 🌣        | Туре т                | UoM | Supplier 🗘 | Price 0 | SKU   | qty | Rec'd ≑ | In Stock | value | Wastage | ge ÷<br>value | Wgťd |
|-------------------------|---------------|-----------------------|-----|------------|---------|-------|-----|---------|----------|-------|---------|---------------|------|
| ara                     | 1 x 3kg       | Dry Store             |     | Dunns      | £5.23   | 2832  | 0   | 0       | 0        | £0.00 | 0       | £0.00         |      |
| apple                   | 12 x<br>370ml | Drinks                |     | Dunns      | £16.88  | 80529 | 0   | 0       | 0        | £0.00 | 0       | £0.00         |      |
| cken Plant Based Places | 1 x 3kg       | Vegetarian<br>Options |     | Dunns      | £40.00  | 39930 | 0   | 1       | 0        | £0.00 | 0       | £0.00         |      |
| rer Large               | 1 x 10        | Cleaning              |     | Dunns      | £1.76   | 83871 | 0   | 0       | 0        | £0.00 | 0       | £0.00         |      |
| e Cheddar               | 1 x 1kg       | Dairy                 |     | Dunns      | £5.95   | 5512  | 0   | 10      | 0        | £0.00 | 0       | £0.00         |      |
| Frozen)                 | 1 x 500g      | Frozen                |     | Dunns      | £2.74   | 2753  | 0   | 44      | 0        | £0.00 | 0       | £0.00         |      |
| an                      | 24 x<br>330ml | Drinks                |     | Dunns      | £8.10   | 1188  | 0   | 3       | 0        | £0.00 | 0       | £0.00         |      |
| non                     | 1 x 5L        | Cleaning              |     | Dunns      | £4.70   | 3410  | 0   | 1       | 0        | £0.00 | 0       | £0.00         |      |

Using your order data, you can run stock and wastage reports on the OMS DASHBOARD

For stock takes to be accurate, all orders must be placed on OMS or invoices must be uploaded to ensure all order data is captured

# **Gross Profit Tracking**

Track GP by inputting your sales data (Included in OMS Plus & Premium ONLY)

|                       | Spe               | nd                   |                    |   |  |  |
|-----------------------|-------------------|----------------------|--------------------|---|--|--|
| All spend             | Price changes     | Uploaded<br>invoices | Sales              |   |  |  |
| Sales amou            | int by time       |                      |                    |   |  |  |
| $\bigotimes$          | 65.4%<br>14 Apr - |                      | $\ominus$          | ) |  |  |
|                       | By sa             | iles                 |                    | ١ |  |  |
| Sunday 1              | 4 Apr             |                      | £636.22            |   |  |  |
| Monday '              | 15 Apr            |                      | £564.08            |   |  |  |
| Tuesday               | 16 Apr            |                      | £637.04            |   |  |  |
| Wednesd               | ay 17 Apr         |                      | £669.63            |   |  |  |
| Thursday              |                   |                      | £605.00            |   |  |  |
| Friday 19<br>Saturday |                   |                      | £792.97<br>£701.17 |   |  |  |
|                       | Enter             | data                 |                    |   |  |  |
|                       | Add Mise          |                      |                    |   |  |  |
|                       |                   |                      |                    |   |  |  |
|                       | _                 |                      | _                  |   |  |  |

Enter your daily or weekly sales data onto the OMS APP OR DASHBOARD

OMS uses the sales data and your purchasing data to calculate your GP Percentage

Enter additional expenses via tha app (e.g. staff food, wages etc.)

These additional costs are then used to adjust your GP to give you a bispoke calculation based on your preferences



# Summary

The prices of these services are based on fee per site, however, multisite operator discounts are available

### OMS Free

### £0.00/month

This service is designed to be used by micro/small businesses or owner operators to order from a small selection of suppliers for a small fee.

### <u>OMS Plus</u>

### £49.99/month

This service is designed for businesses which would like to bring more control and efficiency to their operation. Track prices, credit notes, stock and gross profit in an easy to use platform.

Alternatively, those features can be purchased separately for a small fee.

This service is limited to 100 invoice uploads per month.

### OMS Premium



This service is designed for larger operations where there will be more than 100 invoices per site.

A dedicated account manager is provided to work with the business, procurement manager or directors.

## **Contact Us**

#### **Our Address**

84 Commercial Street, Edinburgh, EH6 6LX

**Phone Number** 

0131 564 1130

**Email Address** 

info@ordersmadesimple.com

#### Scan the QR Code to learn more!

